



Project Controls

E X P O

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Improving forecasting to optimise
programme and project decisions

Chris Beach



Project Controls
E X P O

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About the Speaker



wood.

Chris is **Strategy Director** of the **Programme and Project Solutions** service at **Wood**, supporting customers in environment and infrastructure sectors in the UK, Europe and Middle East.

About the Topic

The presentation will provide a perspective on:

- How well we can predict the future success of projects and what can be learned from other industries
- Importance of considering uncertainty in forecasts
- Using trends to improve forecasting
- Use of scenario analysis to understand the range of possible project results

Your Participation

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Ok, next

Of course my project will be a success!

- On time
- On budget
- Quality achieved
- Happy stakeholders
- Zero harm
- Benefits delivered



Of course my project will be a success!



Decisions will be required

Strategic (Direction)

- Project Scope
- Pass a stage gate
- Contract strategy
- Which option to select
- Risk appetite

Tactical (Control)

- Specification detail
- Resource allocation
- Supplier payment
- Sequencing of work
- Allocation of contingency

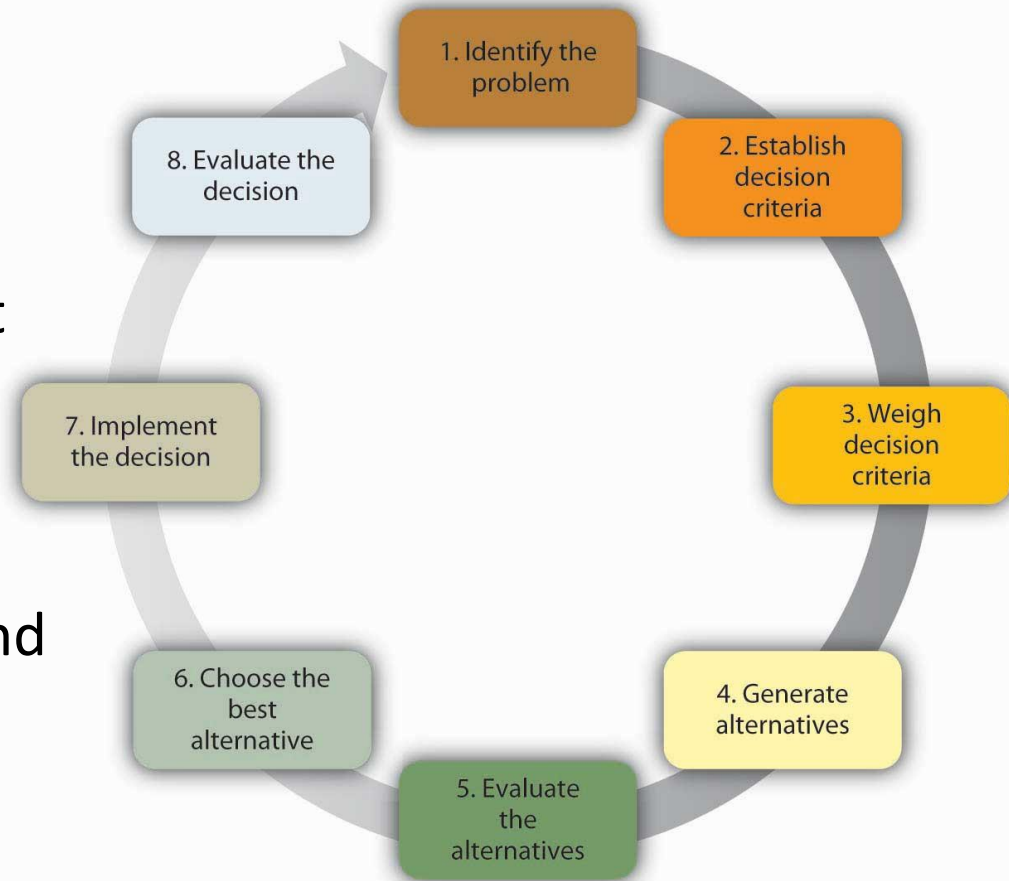
Others?



Decision-making process

Assumes

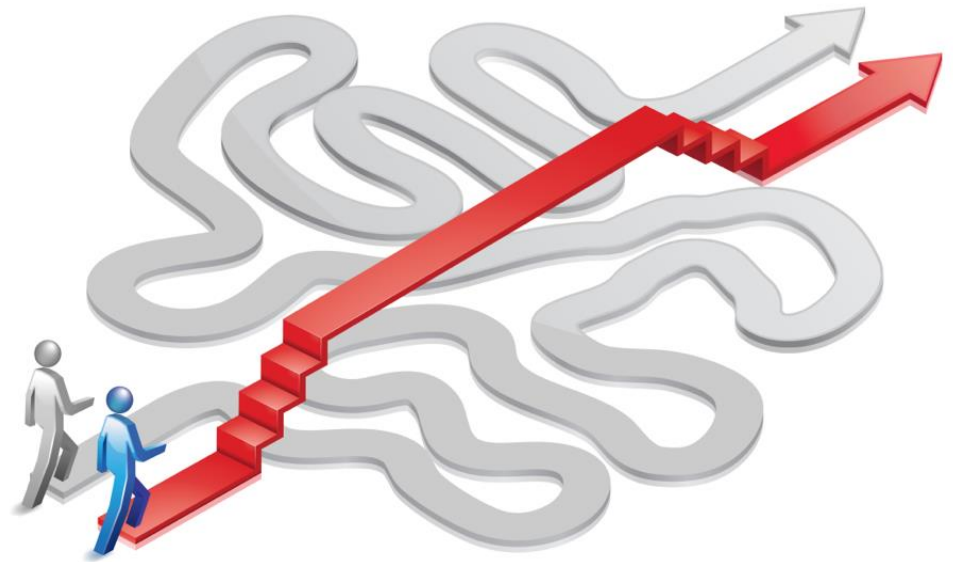
- ❑ Full and accurate information is available
- ❑ Measurable criteria exist for which data can be collected and analysed.
- ❑ Decision-maker has the cognitive ability, time, and resources to evaluate each alternative against the others



Role of Project Controls

Support decision-makers by:

- Creating structure
- Simplify complexity
- Converting data into Information



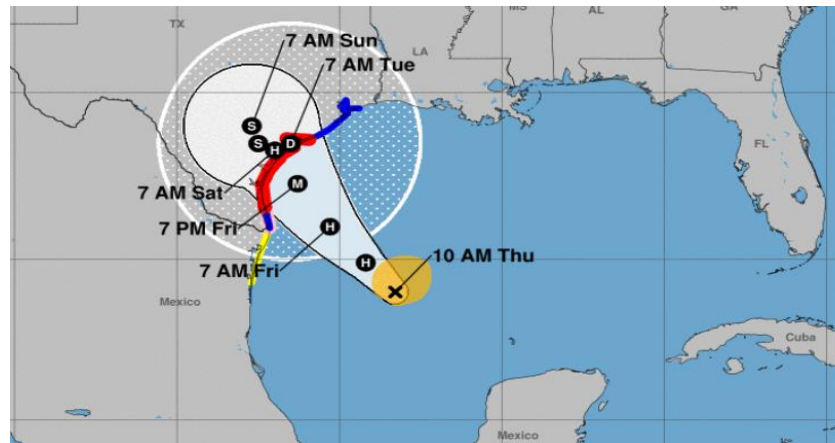
Forecasting - Lessons from other industries – Resource Planning

- ❑ 18,000 flights cancelled from November to March
- ❑ Grounding 25 of its 400 aircraft
- ❑ Suspended 34 routes over the winter
- ❑ Cost of €34.5m



Forecasting - Lessons from other industries – Weather Forecasting

- ❑ Weather data up to a 500-meter resolution from 200,000 personal weather stations across the globe, providing 2.2 billion forecasts daily.
- ❑ Hurricane Harvey – detailed modelling incorporating historic data and monte-carlo simulation

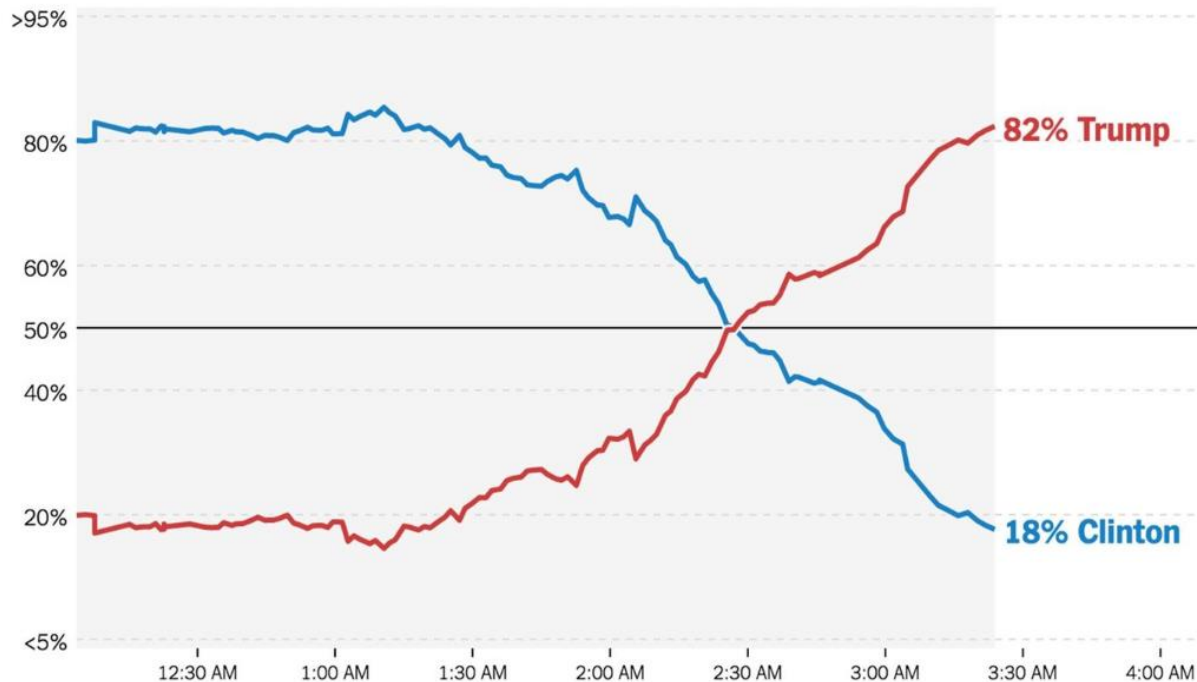


Forecasting - Lessons from other industries – Election Forecasting

Ahead of election
probability of
Clinton win -

- New York Times – 85%
- Huffington Post – 98.3%

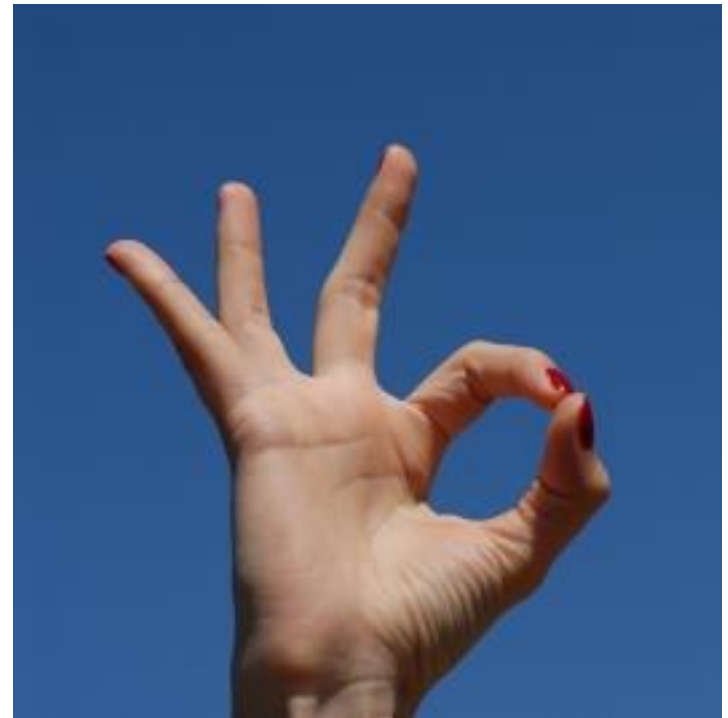
Chance of Winning Presidency



What do these examples tell us?

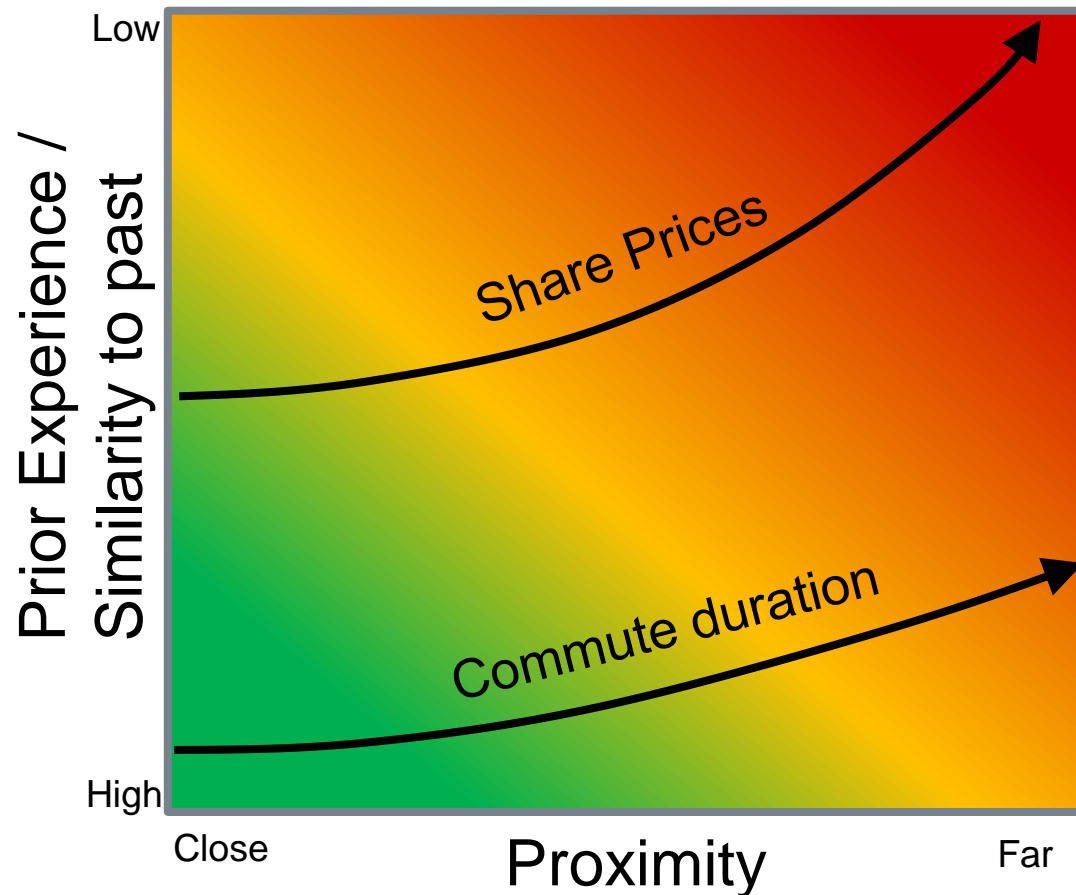
Requirements for a reliable forecast:

- Robust historic information
- Incorporation of uncertainty
- Understanding the drivers of trends
- Simulation modelling of potential outcomes

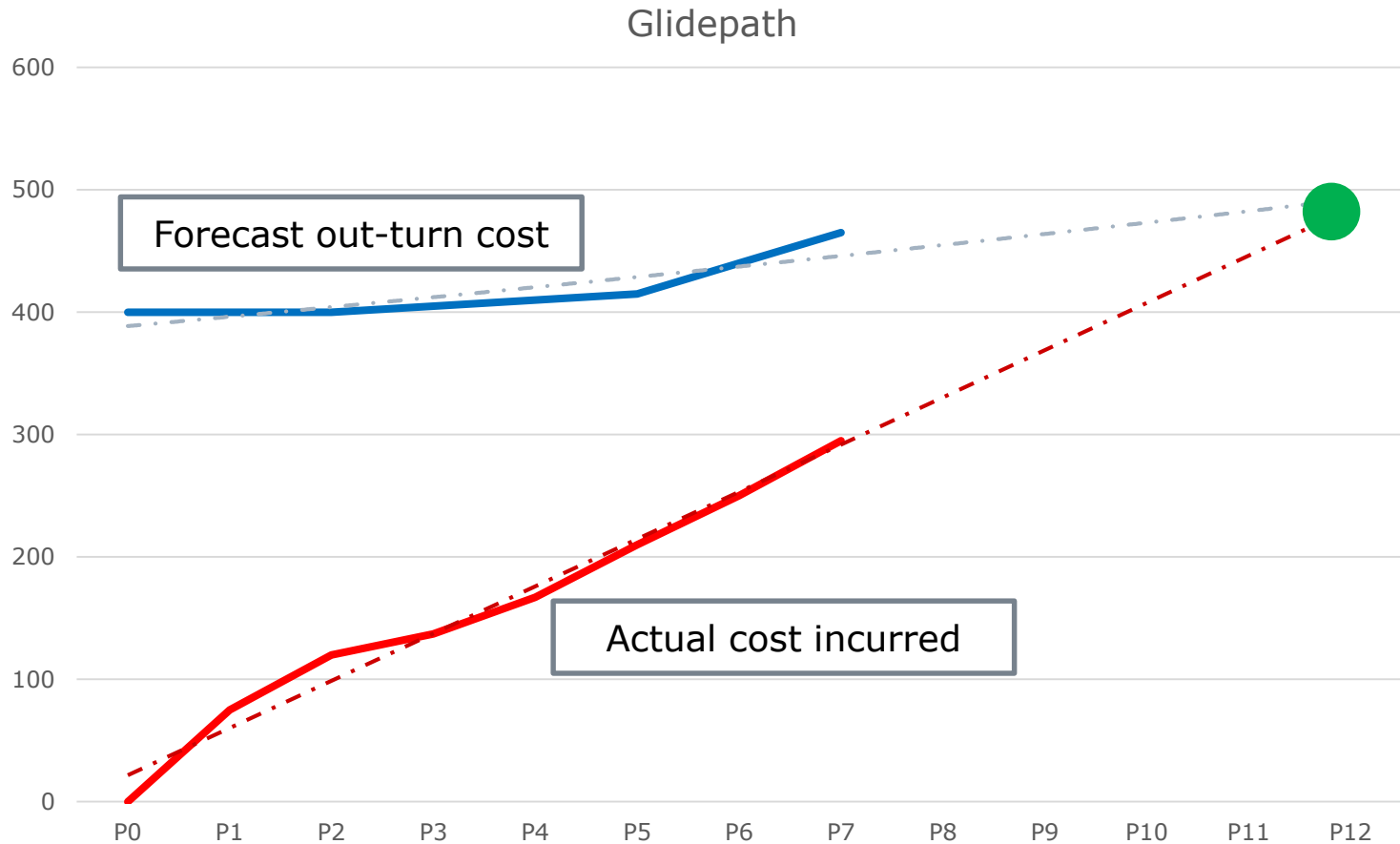


 **VOXvote**

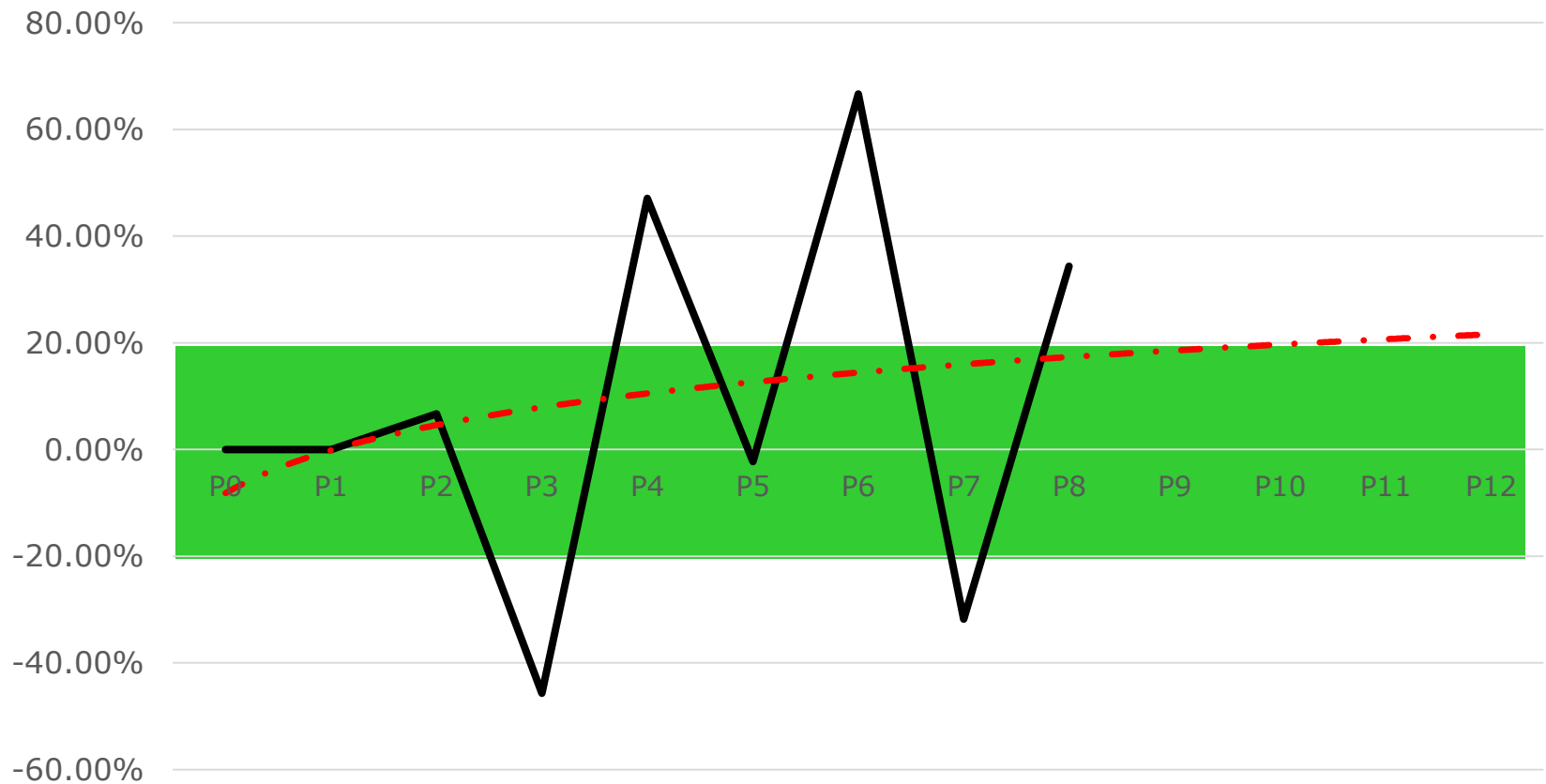
Factors affecting ability to forecast



Using Trends to Validate EAC



Measuring Forecast Accuracy

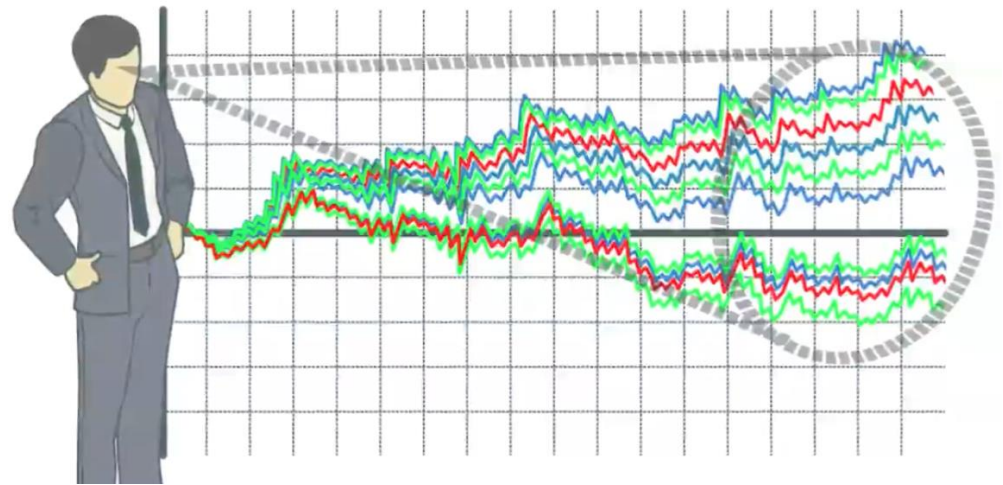


Deterministic vs Stochastic Forecasts

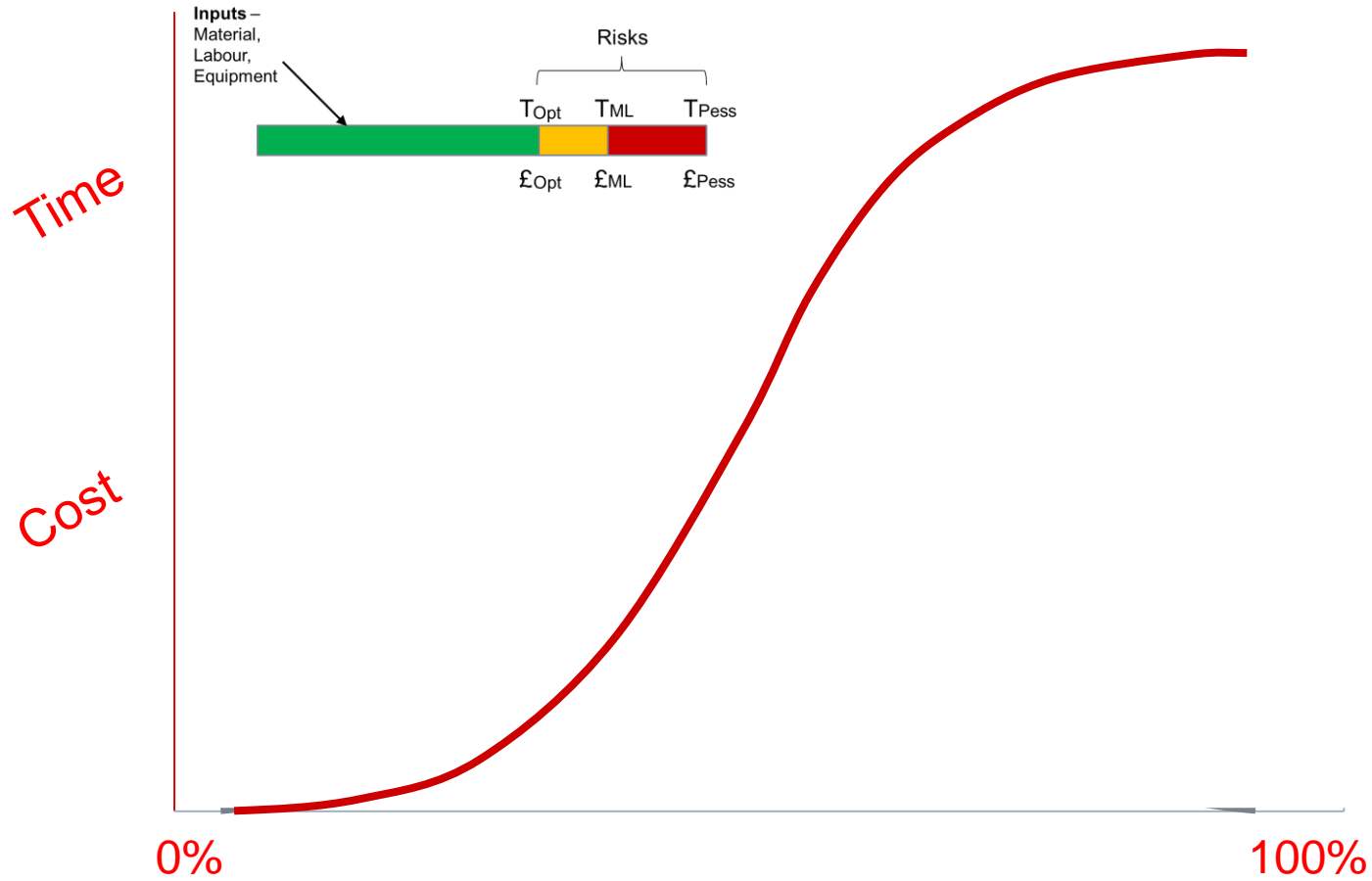
- ❑ The outcomes of Projects are uncertain and have inherent risk
- ❑ Single point (deterministic) forecasts will be incorrect

Therefore

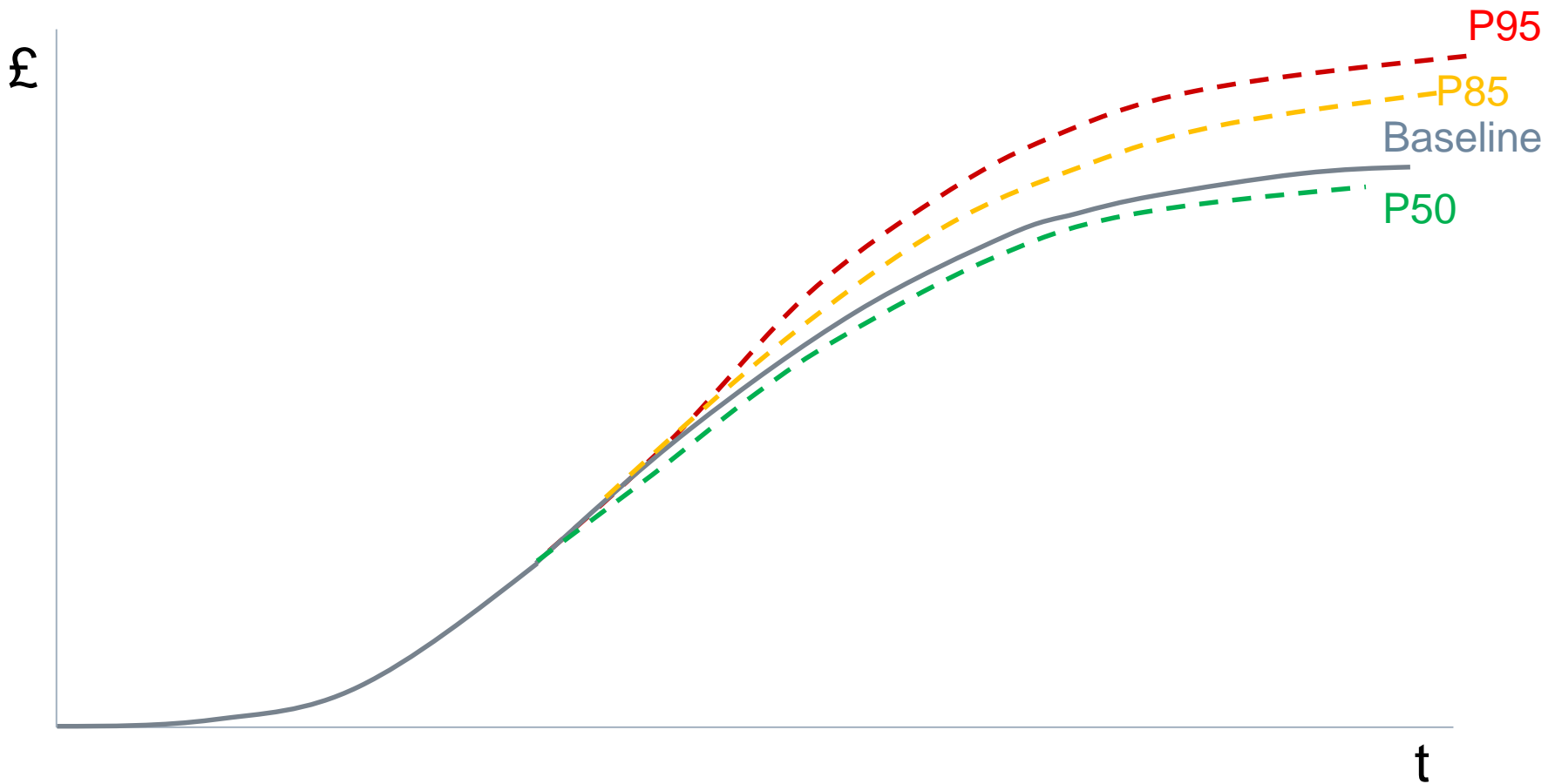
- ❑ Modelling of potential range of outcomes can aid decision-making (Stochastic Forecasts)



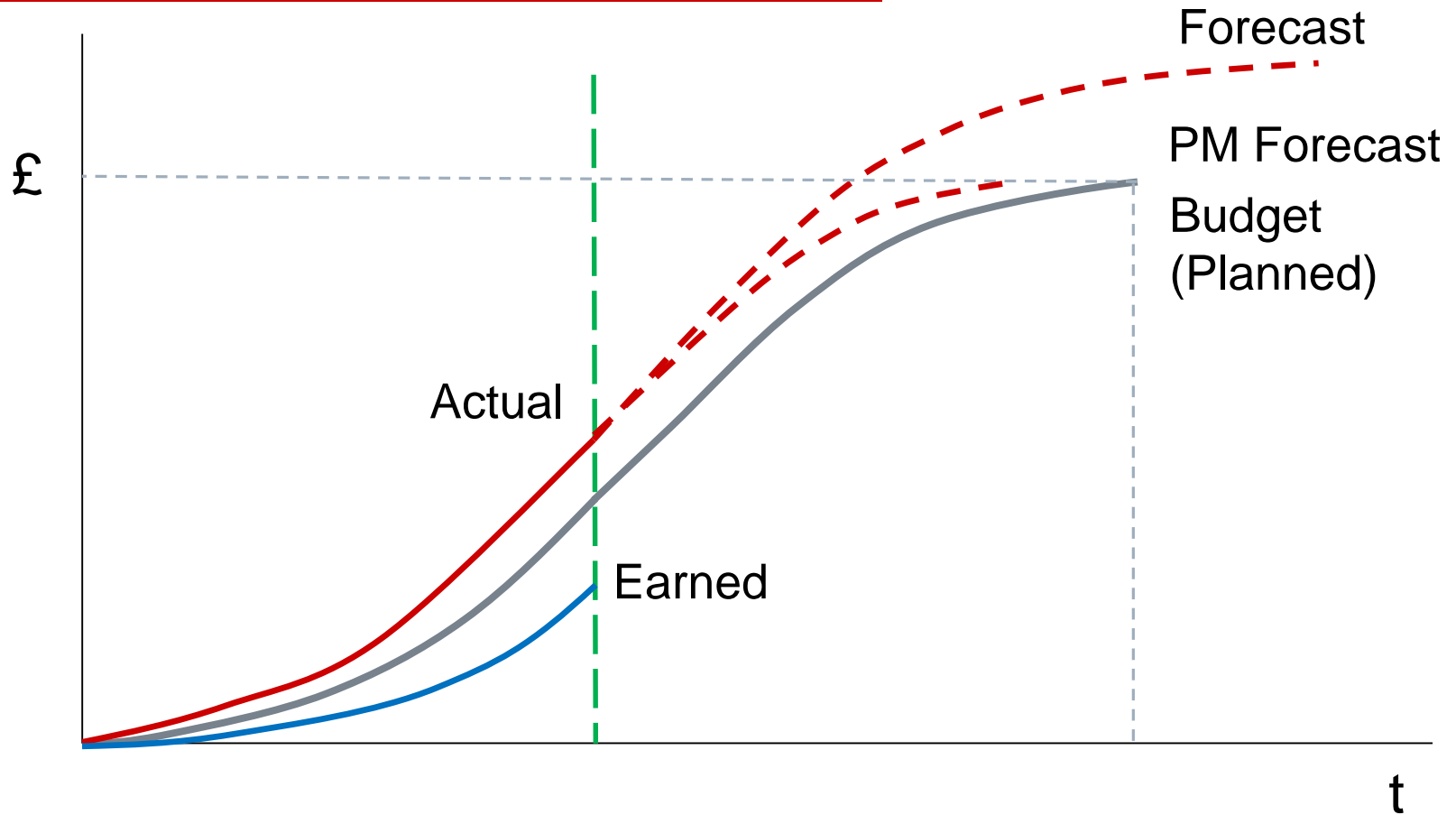
Monte Carlo Simulation



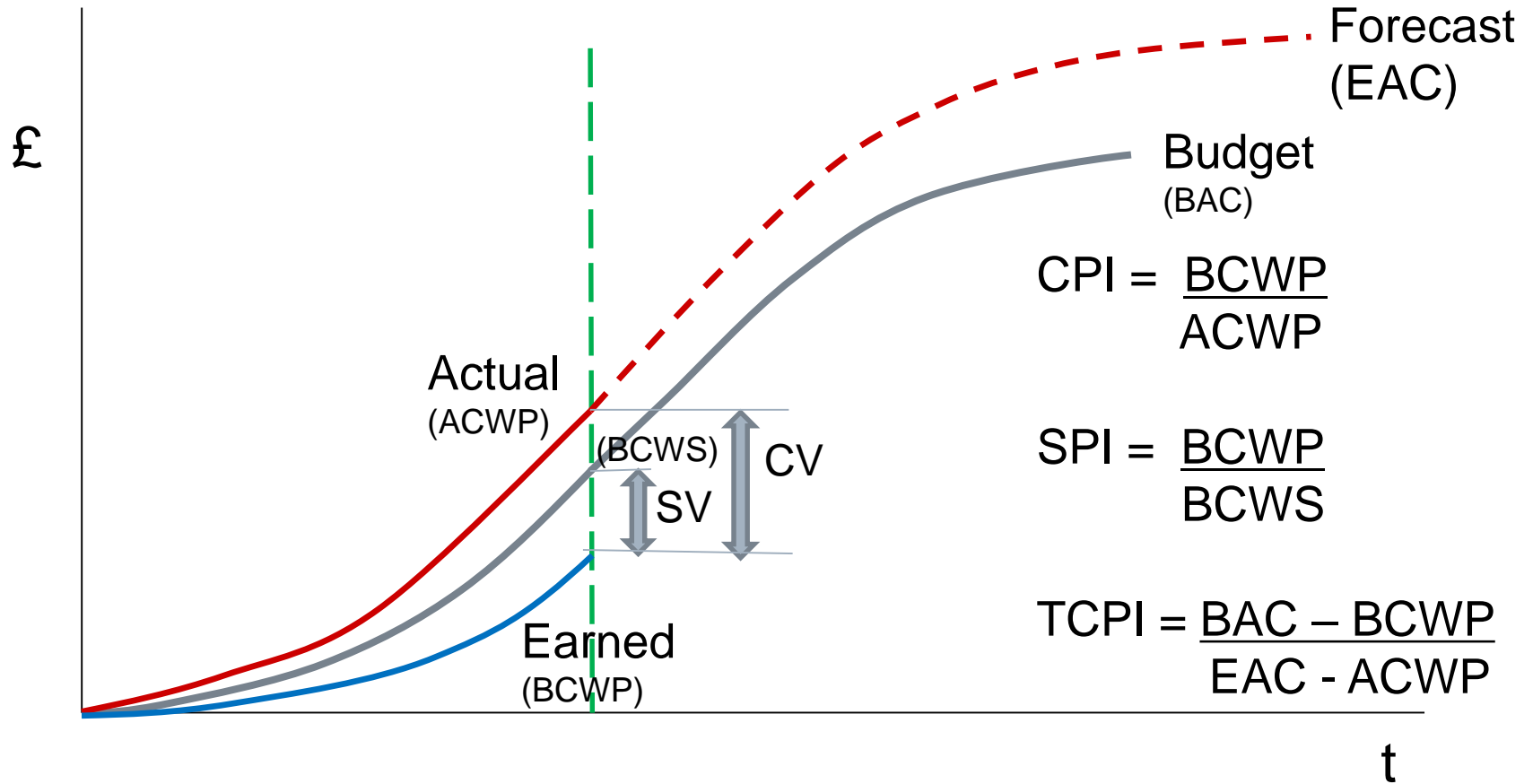
Fan Curves



Earned Value

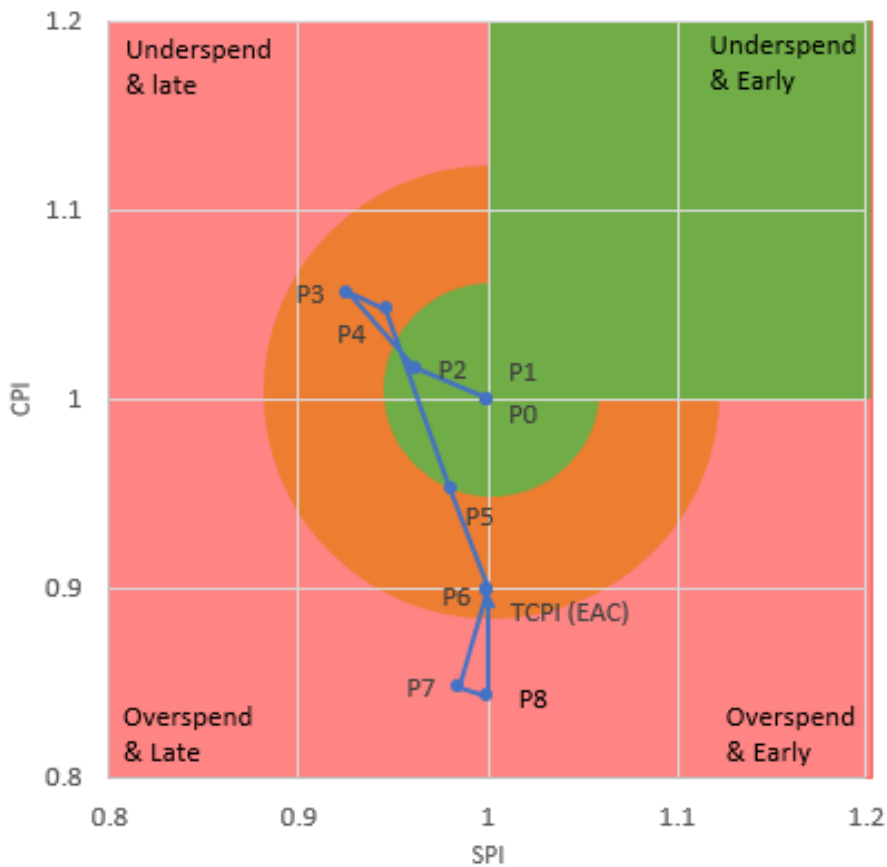


Basic Earned Value

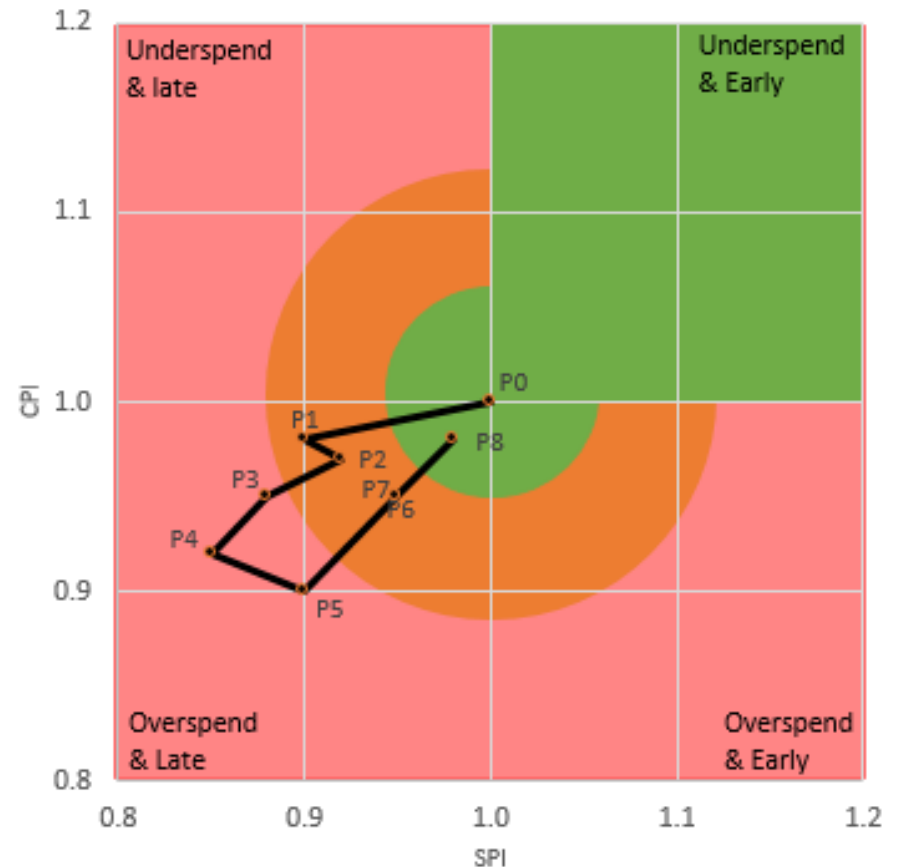


Bullseye charts

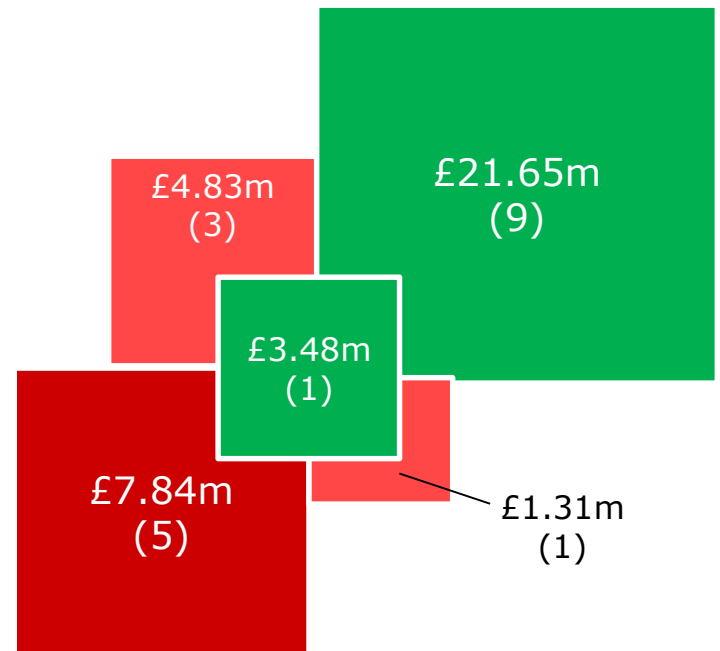
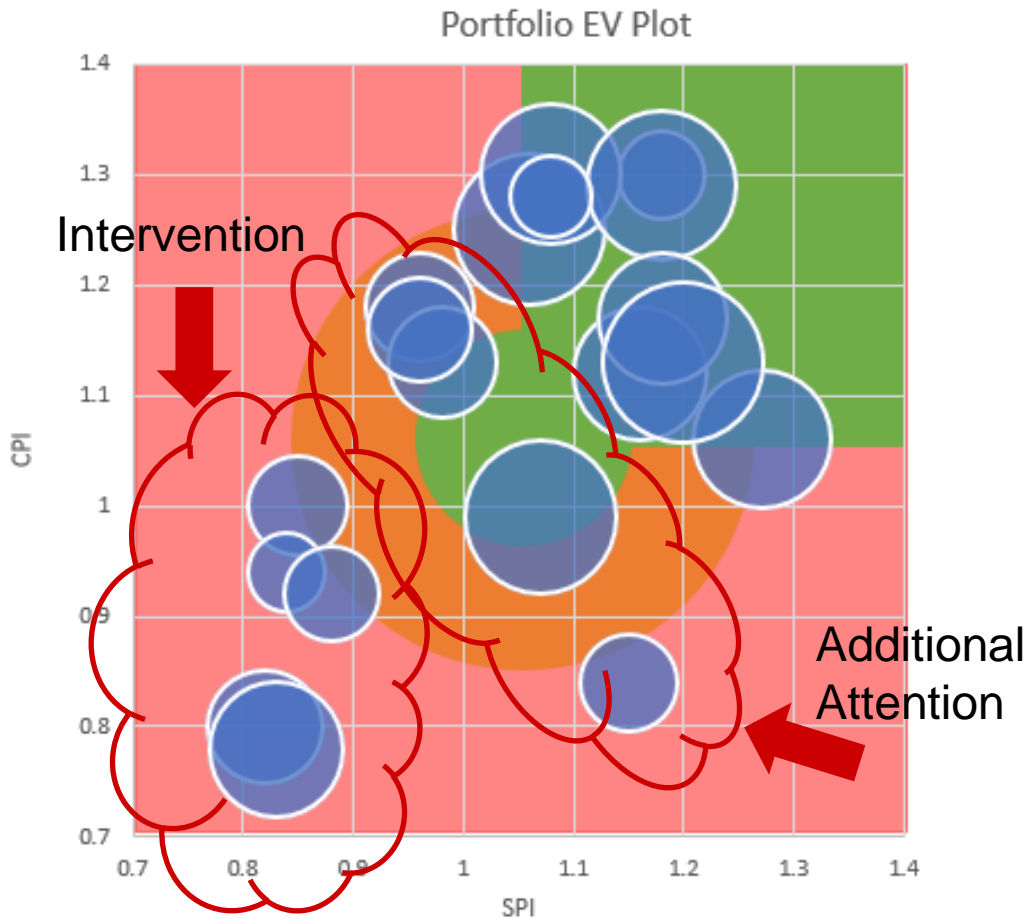
EV Chart



EV Chart (CP)

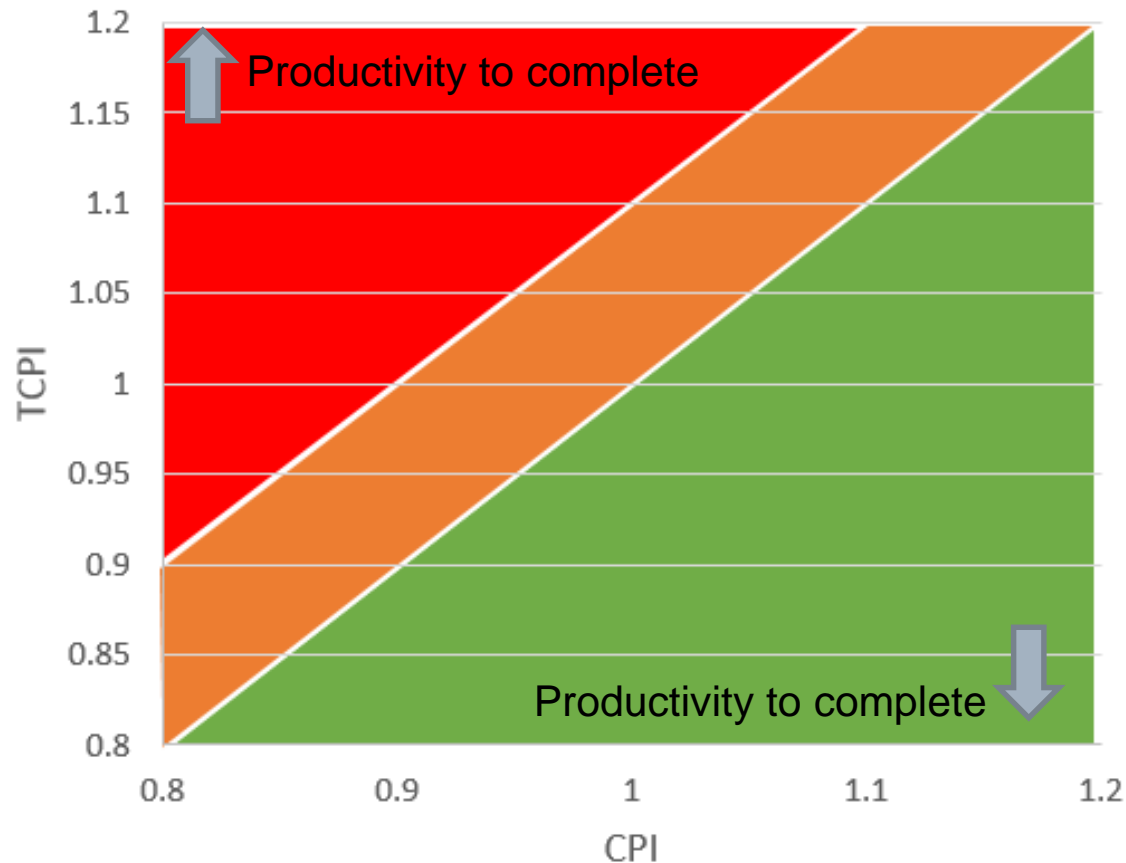


Programme / Portfolio Bulls-eye

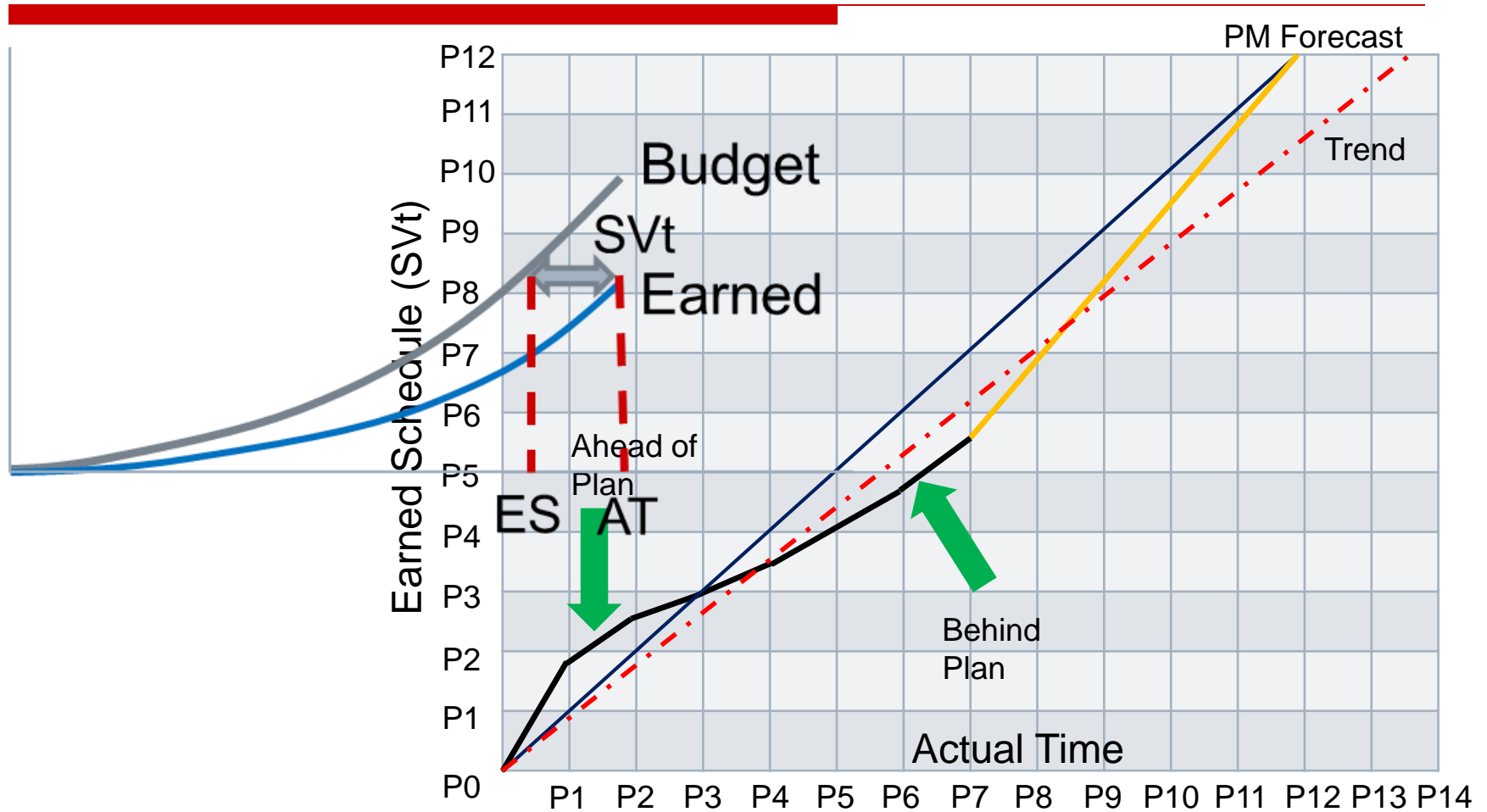


Evaluating Estimate to Complete

TCPI vs CPI



Earned Schedule



Schedule Adherence - the P-Factor

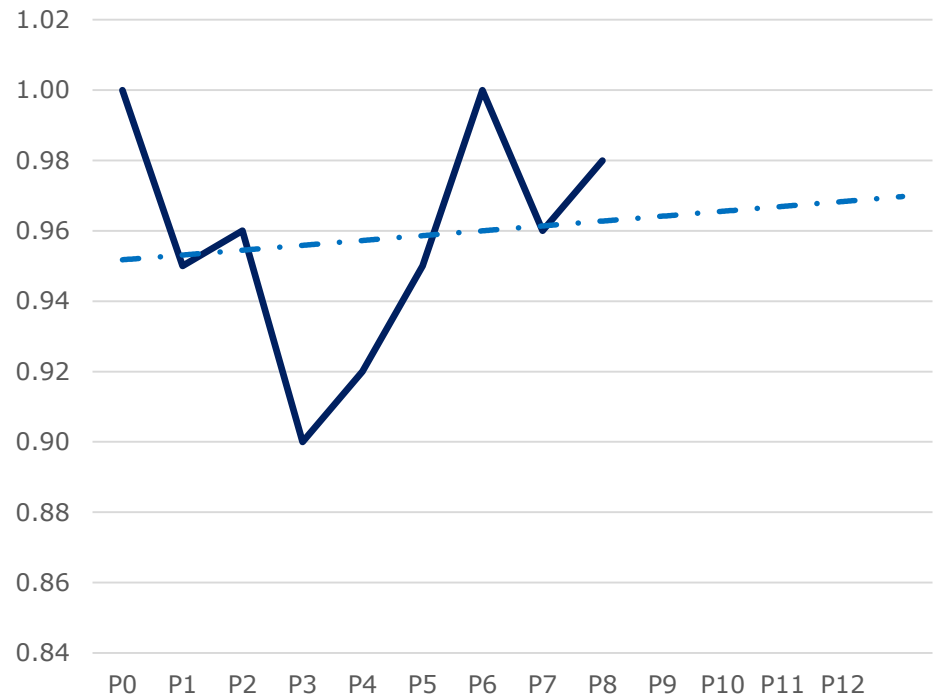
- P-Factor demonstrates how well the activities completed adhere to the plan

- Calculate P-Factor

$$\frac{\sum \text{Min} (PV_{ES} EV_{AT})}{\sum PV_{ES}}$$

ES = Earned Schedule Date
AT = Actual Time Date

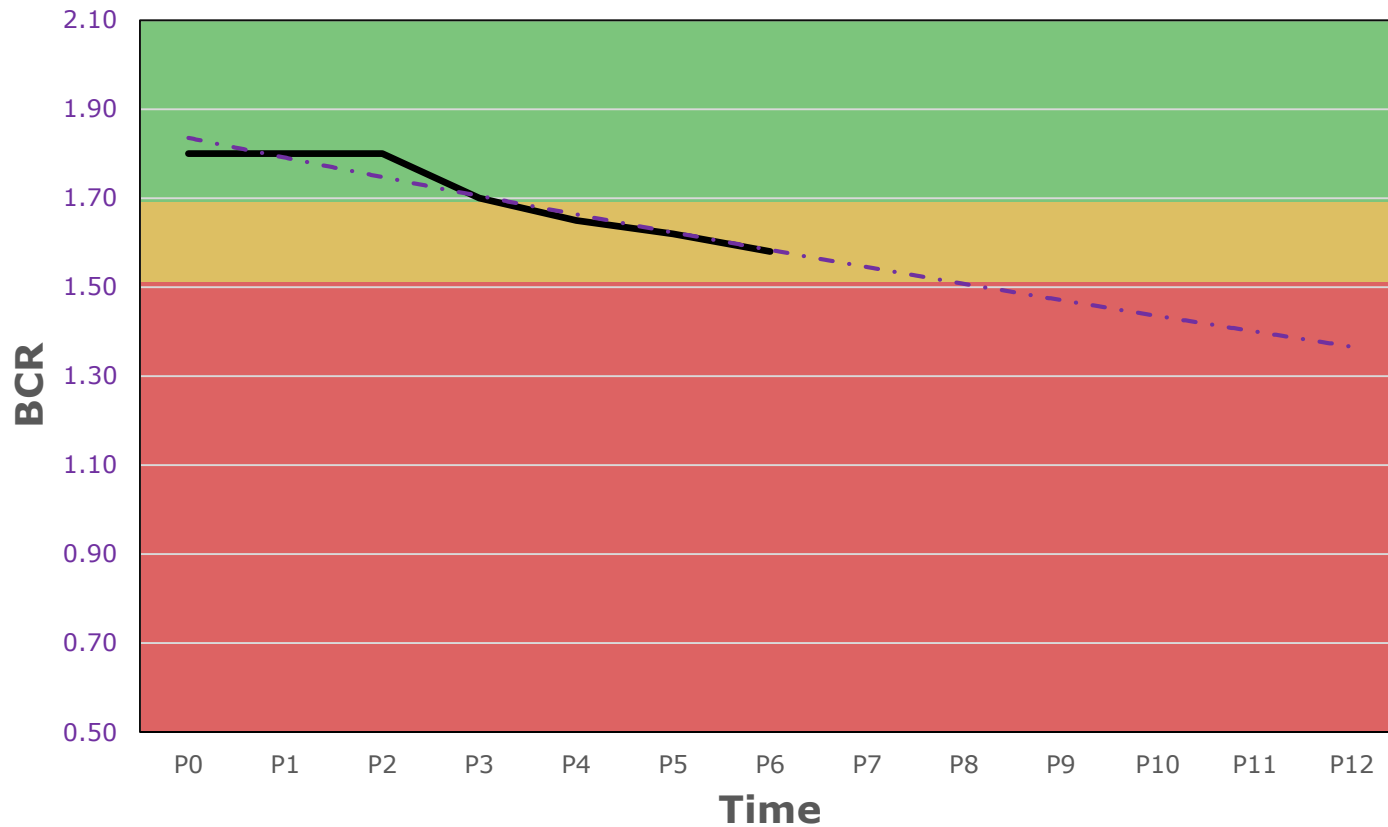
Pfactor



Success - Delivering the return on investment

$$\text{Return} = \frac{\text{Benefits}}{\text{Cost}} = \text{BCR}$$

Forecasting Return on Investment



Summary

- ❑ Project delivery is driven by management decisions
- ❑ Project Controls must support decision-making through independent structured analysis
- ❑ Accurate forecasts are fundamental to effective decision-making
- ❑ Good forecasts derived by using:
 - Range of analytics to validate the forecast
 - Incorporation of uncertainty to simulate future outcomes
 - Making data interpretable to facilitate decisions

Enjoy the rest of the day

